AgriS (SBT) delivers stronger performance for Q4, surpasses fiscal year 2025–2026 revenue target

On July 30, AgriS announced its fourth-quarter financial results for Fiscal Year 2025–2026, reporting strong profit growth. Gross profit surged 55.8% year-on-year to VND 888 billion, while the gross profit margin improved significantly from 8.3% to 13.5%. Profit after tax also increased 48% year-on-year to more than VND 228 billion. These results were driven by the Company's continued focus on operational efficiency and capital management. In addition to maintaining a resilient core business, financial income increased by VND 163 billion, up 55% year-on-year, while finance costs declined by VND 212 billion, or 50% year-on-year, contributing significantly to stronger profitability during the quarter.

For the full Fiscal Year 2025–2026, AgriS recorded net revenue of VND 26,892 billion, achieving 101.5% of the target approved by the General Meeting of Shareholders. Profit before tax reached nearly VND 908 billion, fulfilling 95% of the annual plan, while profit after tax increased 0.7% compared with the previous fiscal year to more than VND 840 billion. These results underscore AgriS's ability to sustain operational efficiency despite continued volatility in the global business environment.

In terms of revenue composition, the sugar business remained AgriS's core revenue driver, contributing approximately 81% of total revenue. At the same time, the contribution from emerging business segments continued to increase. The rice business generated more than VND 2.6 trillion in revenue, accounting for approximately 10% of total revenue. Other value-added businesses, including agricultural services, fruit, food, and beverages, generated more than VND 1.0 trillion in revenue, representing 3.7% of total revenue. This evolving revenue mix demonstrates the successful execution of AgriS's strategy to expand its integrated agri-food ecosystem, creating new growth engines for the Company.

At the end of the fiscal year, the Company's total assets reached VND 38,324 billion, an increase of more than 17% compared with June 30, 2025. This stronger asset base provides a solid foundation for AgriS to sustain its manufacturing and trading operations while continuing to invest in strategic projects that will support its next phase of growth.

Betrimex's coconut-based products, one of the key components of the AgriS ecosystem, are now available in more than 80 countries through a network of over 120 strategic partners worldwide, including highly regulated markets such as Europe and the United States.

Investing in the expansion of the Integrated Agri-Food Ecosystem to build long-term growth foundations

During Fiscal Year 2025–2026, AgriS made a series of strategic investments to expand its integrated agri-food ecosystem, strengthen infrastructure, and cultivate new growth drivers beyond its core sugar business.

In the rice segment, the Company continued to enhance its integrated value chain, spanning raw material development, farmer partnerships, procurement, and logistics. Throughout the fiscal year, AgriS expanded its processing capacity to meet rising demand from export markets, enabling rice sales volume to exceed 210 thousand tons. As a result, the rice business has become one of the Company's key contributors to revenue growth.

AgriS will continue to develop a comprehensive rice value chain by increasing the proportion of processed and value-added products. This strategy is expected to gradually position the rice business as one of the Company's core growth pillars in the years ahead.

During the fiscal year, AgriS also invested approximately VND 500 billion in new food and beverage production facilities and manufacturing lines to expand processing capacity and diversify its product portfolio. At the same time, the Company continued to expand its fruit cultivation areas in Gia Lai and Tay Ninh, focusing on bananas and pineapples to secure a stable supply of raw materials for processing and export.

These investments further strengthen AgriS's integrated agri-food ecosystem by enhancing the Company's ability to manage the value chain from raw material sourcing through processing and distribution. They also provide a solid foundation for AgriS to scale up its operations, improve operational efficiency, and develop new growth drivers in the coming fiscal years.

High-tech banana cultivation areas expanded in Tay Ninh and Gia Lai

Proactively adapting to market dynamics, remaining committed to long-term growth

At the Extraordinary General Meeting of Shareholders for Fiscal Year 2025–2026, held on July 24th in Tay Ninh, AgriS's management stated that the Company had proactively implemented a range of measures from the beginning of the fiscal year to respond to evolving market conditions. These initiatives were deployed across the entire value chain, from raw material sourcing and production to trading, enabling AgriS to maintain operational efficiency while continuing to execute its strategic investment programs.

> *Fiscal Year 2025–2026 was not only a period in which AgriS maintained operational efficiency amid market volatility, but also a year in which the Company continued investing for the future. We remain committed to our strategy of building an integrated agri-food ecosystem based on a fully integrated value chain, while progressively expanding new growth drivers and strengthening our competitive position. This strategy will provide a solid foundation for AgriS to deliver sustainable long-term value to our shareholders.*

AgriS's management shares the Company's long-term growth strategy at the Extraordinary General Meeting of Shareholders held on July 24, 2026

By the end of Fiscal Year 2025–2026, AgriS had exceeded the revenue target approved by the General Meeting of Shareholders, while steadily diversifying its revenue mix and laying the foundation for its next phase of growth. Backed by a disciplined investment strategy and a clear vision to expand its integrated agri-food ecosystem, the Company expects to further enhance operational efficiency, create greater value across the value chain, and sustain long-term growth momentum in the years ahead.